



ProSupport Infrastructure Suite

Proactive, Predictive and Personalized Support

As you navigate dynamic changes affecting your business, you must also adopt new requirements and meet elevated expectations. Outcomes are expected and you need to get the most from your greatest resource - your team. What's holding you back?

- Excessive time is allocated to managing and maintaining IT infrastructure
- Security and productivity vulnerabilities continue to grow
- · Resource and budget constraints keep you from innovating

Introducing the ProSupport Infrastructure Suite

Dell is changing the way our customers look at saving time and increasing availability for their business applications and workloads.

The ProSupport Infrastructure Suite helps our clients get the most value from their investments by leveraging groundbreaking support expertise and Al-powered insights. The ProSupport Infrastructure Suite does much more than just extend your IT organization, it offers:

- The flexibility to choose the right support based on the criticality of systems
- A central point of accountability for all your hardware and software issues
- A consistent experience regardless of where you are located or what language you speak

For proactive and predictive hardware and software support that is available around the clock and around the world, we offer ProSupport for Infrastructure. When your systems are supporting business-critical workloads and applications, we recommend ProSupport Plus for Infrastructure. Our premier support offer provides you with a personalized support journey and regular system maintenance planning. You also receive access to remote and onsite technical support delivered by our most proficient experts.

And with **ProSupport Suite Add-On Services**, you can customize your service experience with personalized technical insights, data security, and even onsite support for remote or unstaffed locations.

World-class companies all over the globe trust us to support their Dell infrastructure systems efficiently and keep them running all day, every day. That's a responsibility that we are proud to have - and proud to do well.

of ProSupport Infrastructure Suite customers are highly satisfied with the technical

support they receive1

Dell Technologies Services

- 60.000 full-time and partner services professionals
- · 200+ million assets currently supported
- Availability in over 120 locations
- 54 languages supported
- 6 Services Command Centers
- · 83 technical support sites
- 44+ terabytes of telemetry data analyzed every day
- 754 parts distribution centers
- · Over 45 TSIA STAR Awards
- 3.7+ million issues predicted annually

ProSupport Infrastructure Suite	Basic Hardware Support	ProSupport	ProSupport Plus
Technical support availability and response objective	9/5, Immediate	24/7, Immediate	24/7, Immediate
Covered products	Hardware	Hardware & Software	Hardware & Software
Onsite response	Next Business Day (NBD)	NBD or 4 hours	4 hours
ProSupport AlOps Platforms	•	•	•
Dell Security Advisories	•	•	•
Proactive issue detection with automated case creation	•	•	•
Predictive hardware anomaly detection		•	•
Access to software updates		•	•
CloudIQ Cybersecurity Assessment		•	•
Incident Manager for Severity 1 events		•	•
Enhanced Mission Critical support			•
Priority access to remote senior support engineers ²			•
Service Account Manager			•
Proactive system maintenance			•
Limited 3rd party software support			•
ProSupport Suite Add-On Services			
Keep Your Hard Drive / Keep Your Component for Enterprise	Optional	Optional	Optional
Optimize for Infrastructure		Optional	Optional
Onsite Diagnosis Service		Optional	Optional
Technical Account Manager-Infrastructure Guidance		Optional	Optional
Technical Account Manager-Designated Remote Support		Optional	Optional

Glossary

²Based on availability

Technical support availability and response objective	Online, chat and email support are available on a 24x7 basis. Telephone-initiated requests are available on a 24x7 basis for ProSupport and ProSupport Plus and on a 9x5 basis for Basic Hardware Support and are immediately routed to the next available technical support engineer.
Covered products	Dell infrastructure hardware and software that are eligible for a maintenance agreement. Details can be found at the <u>Dell Technologies Product Warranty and Maintenance Table</u> .
Onsite response	Dell Technologies will send authorized personnel to the customer's installation site to work on a problem after we have isolated the problem and determined that onsite hardware support is necessary. The response objectives are Next Business Day (NBD) or 4 hours on a 24x7 basis, including holidays.
ProSupport AlOps Platforms	AlOps is Al for IT operations. It refers to the strategic use of Al, machine learning (ML), and machine reasoning (MR) technologies that simplify and streamline processes and optimize the use of your IT resources. ProSupport AlOps Platforms include CloudIQ, TechDirect and MyService360 – all of which are enabled by our secure connect gateway.
Dell Security Advisories	Dell Security Advisories, available in MyService360, inform you about security vulnerabilities identified within your Dell Technologies products and provides available remedies.
Proactive issue detection with automated case creation and notification	Connect your Dell Technologies infrastructure systems with our secure connect gateway to put our unique integration of smarter AI, automated support and real-time analytics to work for you.
Predictive hardware anomaly detection	We analyze telemetry data and detect anomalies that could lead to a hardware failure. If a failure is predicted, a service request is automatically generated on your behalf.
Access to software updates	24/7 access to new releases of software to help you ensure your systems are always up to date.
CloudIQ Cybersecurity Assessment	CloudIQ Cybersecurity Assessment continuously monitors security configurations and automatically notifies you of risks and recommendations. This is done by providing a cybersecurity dashboard along with email notifications that pinpoint infrastructure security misconfigurations as well as recommended actions. This feature is enabled by our secure connect gateway.

Glossary continued

Service

Guidance

Technical Account

Technical Account

Remote Support

Manager-Designated

product issues.

Manager-Infrastructure

Support Services for Infrastructure

For ProSupport and ProSupport Plus assets experiencing a Severity 1 issue, an Incident Manager will be assigned **Incident Manager for** Severity 1 cases to the case to work the issue through resolution. When critical (Severity 1) support issues arise, every second matters. With Mission Critical support you have our assurance that we will do all we can to get your system back up and running as quickly as possible. Included with Mission Critical support is the following: · Critical situation procedures - Severity level 1 issues are eligible for Critical Situation ("CritSit") incident management. · On-demand onsite diagnosis from Dell Technologies should your staff not be available or capable to **Mission Critical** perform onsite troubleshooting. Requires assets connectivity to Dell via secure connect gateway. support · Rapid dispatch of a senior field engineer in parallel with phone-based troubleshooting. Applicable technician and availability are determined by Dell. · Six-hour objective to repair hardware-related issues. Requires asset connectivity to Dell via secure connect gateway. • Priority production in the event of a critical situation caused by natural disaster. Every service request is prioritized and routed to the first available support engineer specializing in the affected technology. Immediate advanced troubleshooting from an engineer who will reduce downtime and lost productivity. · ProSupport Plus customers are immediately routed to a technical support engineer with the highest Priority access to skillset based on the customer-reported issue. remote senior support engineers · Deep and broad expertise across the full breadth of infrastructure solutions products to enable comprehensive issue resolution. · Utilizes ProSupport AlOps platforms such as CloudIQ and MyService360 to gain visibility into the issue as well as system telemetry and diagnostic data. Your #1 support advocate, ensuring you get the best possible preventive, proactive and predictive support experience. An assigned resource and trusted advisor, knowledgeable of your business and focused on your desired outcomes. · Creates and manages a Service Report, detailing operational and business insights as well as ongoing recommendations. Service Account Manager (SAM) · Oversees important aspects of support delivery. If needed, your SAM will provide rapid access to personnel within our support organization. · Customer advocate during Severity 1 incidents. · Schedules recurring meetings, based on your needs, to review the Service Report and progress towards agreed objectives. Dell Services will schedule meetings on a semi-annual basis to review a System Maintenance Plan. As part of this **Proactive system** review, we can also schedule remote delivery support to implement recommendations and, once complete, will validate maintenance the implementation success with you. This feature is enabled by our secure connect gateway. **Limited 3rd party** We are your single point of accountability for any eligible 3rd party software installed on your ProSupport Plus system, whether you purchased it from us or not. A complete list of eligible software is available here. software support **ProSupport Suite Add-on Services Keep Your Hard Drive / Keep Your Component** Sensitive data never leaves your control, ensuring security and compliance with data privacy regulations. for Enterprise Optimize for Optimize for Infrastructure provides ongoing analysis and personalized guidance to keep your infrastructure Infrastructure systems optimized and configured for continuous peak performance. **Onsite Diagnosis** When you don't have the time, expertise of staff to troubleshoot technical issues, just call us. No matter the

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incident severity, Dell will dispatch a skilled technician, even to satellite locations and unstaffed sites.

your infrastructure environment and committed to helping you achieve your strategic business goals.

Receive proactive recommendations from a Dell Technologies expert, focused on a specific technology area within

This product-focused expert will troubleshoot, diagnose, reproduce, manage, and resolve your service request

when issues occur. Direct access to Dell Technologies engineering ensures the fastest possible resolution of

